

GOVERNMENT RELATIONS

LPL PAC 2023 ANNUAL REPORT



As Congress continues its 118th Session, I want to take a moment to look back on all our accomplishments in 2023 and to thank you for your continued support of the LPL Political Action Committee (PAC). We're looking forward to an exciting year with the 2024 elections and second Session of the 118th Congress.

The LPL Government Relations team hosted our annual Washington, D.C., fly-in for financial professionals and home office employees that allowed attendees to speak directly with Members of Congress. During the visit, we focused on emphasizing industry support for the Improving Disclosure for Investors Act. This act, which is a step toward allowing for the electronic delivery of regulatory documents to investors, and advocating for Section 199A parity to allow financial professionals to take full advantage of the 20% pass-through deduction regardless of their income levels. We asked Members of Congress to act on both issues. Additionally, we also raised concerns about the DOL's fiduciary rule proposal and the impact it could have on lower- and middle-income investors.

Our policy team had a busy year, submitting more than twenty comment letters to Congressional, state, and regulatory leaders on important issues, including:

- The Department of Labor's "Retirement Security" (aka fiduciary) rule proposal.
- The North American Securities Administrators Association (NASAA) model best interest standard proposal.
- The Securities and Exchange Commission (SEC) Predictive Data Analytics proposal.
- Letter of support for the "Helping Young Americans Save for Retirement Act," introduced by Senator Tim Kaine (D-VA) and Senator Bill Cassidy (R-LA).

Looking ahead, we're using 2024 to focus on five legislative priorities:

- Achieving Section 199A tax treatment parity for independent financial professionals.
- Supporting enactment of a federal bill that would direct the SEC to allow default electronic delivery for certain account documents and statements.
- Preserving the independent contractor model for financial professionals.
- Upholding Reg BI and continued harmonization of best interest standards.
- Navigating state social policy initiatives to minimize the administrative burden on our affiliated financial professionals.

We are proud to share that the LPL PAC has grown steadily each year since its inception in 2010, and that 2023 was our best year yet. The LPL PAC's strength enables us to effectively advocate on issues that are important to your business, our industry, and the American investor.

LPL has a stronger voice in Washington, D.C., thanks to you and your support. You have helped position us as a trusted thought leader on issues affecting the delivery of personalized financial guidance and advice, ensuring that our collective voice is heard.

We appreciate your continued support of the LPL PAC.

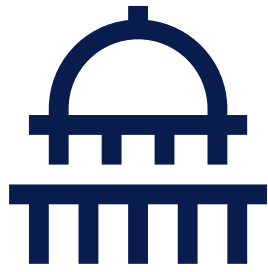


David Jonson
SVP, Head of Litigation and Arbitration
LPL PAC Chair

OUR MISSION

is to build strong relationships with legislators and regulators so that we are in the best position to serve as a prominent, trusted resource when Congress or regulatory agencies consider policies affecting the delivery of personalized financial advice and guidance.





WHAT IS A PAC?

PAC stands for Political Action Committee. A PAC is a government-regulated organization that anyone can form to raise money for political campaign donations. PACs are formed by individuals, nonprofits, and most major corporations.

Why is the LPL PAC important to LPL Financial?

The LPL PAC is an important tool for supporting the business goals and objectives of LPL. Federal regulations strictly prohibit companies like LPL from making campaign contributions directly to federal candidates. However, through a PAC, companies may donate to individuals running for office, since PACs are funded through the voluntary personal contributions of its PAC-eligible class (employees and affiliated financial professionals.)

These contributions help LPL foster relationships with those in Washington who can help shape our industry. LPL is permitted to fund the administrative costs associated with operating the LPL PAC, ensuring that every dollar contributed to the LPL PAC goes directly to candidates running for office.

Why is the LPL PAC important to you?

The LPL PAC is supported by LPL employees and affiliated financial professionals who make voluntary personal contributions for the purpose of supporting candidates for federal office.

Through the PAC, we can speak with one voice so elected officials can clearly hear our position on policies that affect financial advisors and their clients. A strong LPL PAC allows us to help tell the LPL story and shape the future of our industry, instead of having others do it for us.

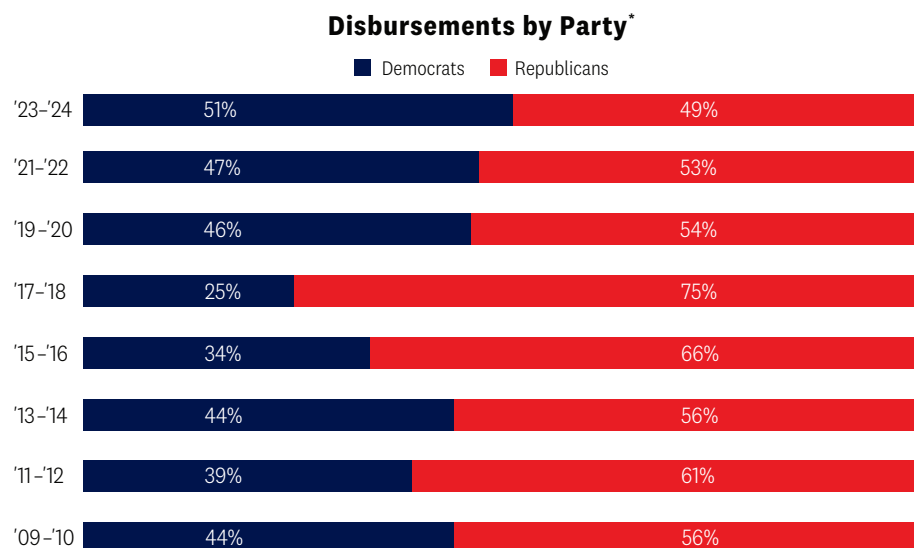
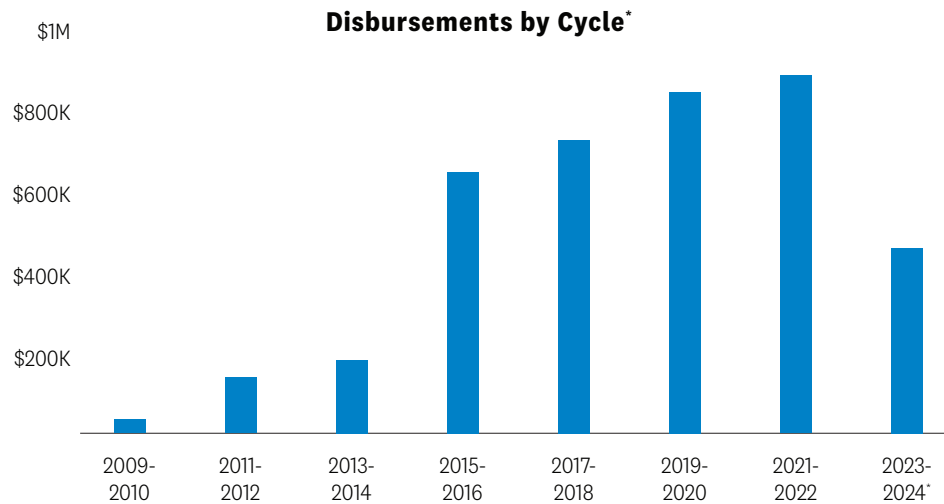
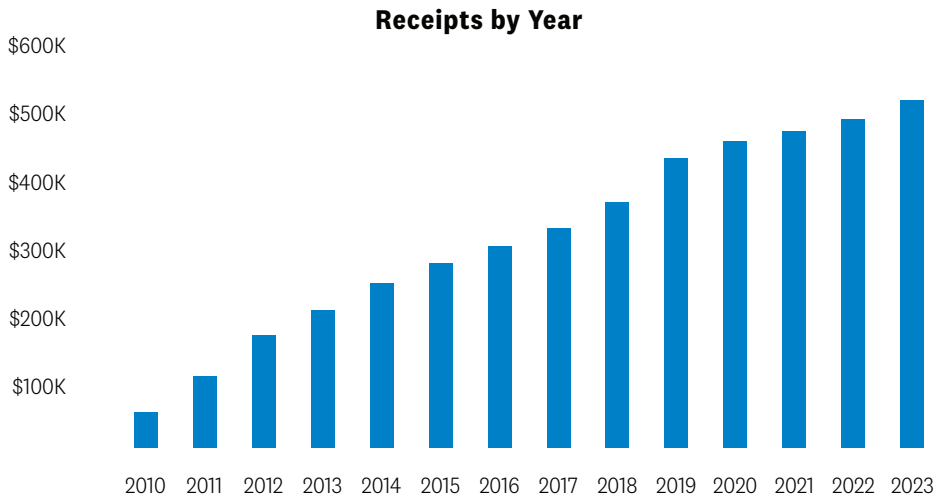


HISTORY

The LPL PAC was established in June 2010 and has seen steady growth year over year.

6% INCREASE

In 2023, the LPL PAC received \$510,253 in contributions, a 6% increase over 2022.



*Data through 12/31/2023



WE ARE BEING HEARD

As the LPL PAC grows, we're able to amplify our collective voice in Washington, D.C. So far in the 2023-2024 election cycle, the LPL PAC has disbursed a total of \$452,500 to congressional campaigns, industry trade association political action committees, and congressional leadership political action committees.

HOW DOES THE LPL PAC SELECT CANDIDATES TO RECEIVE CONTRIBUTIONS?

Using information provided by senior management, coalitions, industry groups, and PAC members, candidates are assessed using the following criteria:

- Candidate's electability
- Candidate's position on key committees and working groups where legislation of importance to LPL Financial is considered
- Candidate's demonstrated leadership, or potential for leadership, within Congress on pertinent issues
- Candidate's position or voting record on issues of direct concern to LPL, our employees, and affiliated financial professionals
- Geographic location of the area the candidate or elected official represents as it relates to where LPL Financial has or may have operations
- Knowledge of the financial services industry
- Background and experience



LPL PAC DISBURSEMENT RECIPIENTS

From January 1, 2023, through December 31, 2023, the LPL PAC disbursed \$427,500 to congressional campaigns and committees.

Of that total, \$318,000 was disbursed to members of the U.S. House of Representatives, \$67,000 to members of the U.S. Senate, and \$42,500 to Caucus PACs. Additionally, the LPL PAC disbursed \$25,000 to industry trade association political action committees as described below.

U.S. House Committees Supported by the LPL PAC

Committee on Financial Services: This committee has jurisdiction over the U.S. Securities and Exchange Commission, self-regulatory organizations such as FINRA, and our nation's banking and financial systems.

Committee on Ways and Means: This committee is the chief tax-writing committee of the House and has jurisdiction over all taxation, tariffs, and other revenue-raising measures.

Committee on Education and Workforce: This committee has jurisdiction over the Department of Labor and pension and retirement issues.

U.S. Senate Committees Supported by the LPL PAC

Committee on Health, Education, Labor, and Pensions: This committee has jurisdiction over the Department of Labor and pension and retirement issues.

Committee on Finance: This committee has jurisdiction over taxation and revenue measures, as well as retirement issues.

Committee on Banking, Housing, and Urban Affairs: This committee has jurisdiction over banking, insurance, financial markets, and securities issues.

2023 House of Representative Disbursements

Name	Party-State-District	Name	Party-State-District
Representative Mary Peltola	D-AK-01	Representative Haley Stevens	D-MI-11
Representative Terri Sewell	D-AL-07	Representative Tom Emmer	R-MN-06
Representative French Hill	R-AR-02	Representative Ann Wagner	R-MO-02
Representative Steve Womack	R-AR-03	Representative Blaine Luetkemeyer	R-MO-03
Representative Juan Ciscomani	R-AZ-06	Representative Jason Smith	R-MO-08
Representative Mike Thompson	D-CA-04	Representative Patrick McHenry	R-NC-10
Representative Salud Carbajal	D-CA-24	Representative Wiley Nickel	D-NC-13
Representative Brad Sherman	D-CA-32	Representative Kelly Armstrong	R-ND-01
Representative Pete Aguilar	D-CA-33	Representative Mike Flood	R-NE-01
Representative Jimmy Gomez	D-CA-34	Representative Donald Norcross	D-NJ-01
Representative Linda Sanchez	D-CA-38	Representative John Gottheimer	D-NJ-05
Representative Young Kim	R-CA-39	Representative Mikie Sherrill	D-NJ-11
Representative Scott Peters	D-CA-50	Representative Susie Lee	D-NV-03
Representative Juan Vargas	D-CA-52	Representative Steven Horsford	D-NV-04
Representative Brittany Pettersen	D-CO-07	Representative Andrew Garbarino	R-NY-02
Representative John Larson	D-CT-01	Representative Gregory Meeks	D-NY-05
Representative Jim Himes	D-CT-04	Representative Hakeem Jeffries	D-NY-01
Representative Lisa Blunt Rochester	D-DE-01	Representative Ritchie Torres	D-NY-15
Representative Aaron Bean	R-FL-04	Representative Mike Lawler	R-NY-17
Representative Byron Donalds	R-FL-19	Representative Joseph Morelle	D-NY-25
Representative Ed Case	D-HI-01	Representative Brad Wenstrup	R-OH-02
Representative Ashley Hinson	R-IA-02	Representative Joyce Beatty	D-OH-03
Representative Zach Nunn	R-IA-03	Representative Dave Joyce	R-OH-14
Representative Johnathan Jackson	D-IL-01	Representative Kevin Hern	R-OK-01
Representative Bill Foster	D-IL-11	Representative Brian Fitzpatrick	R-PA-01
Representative Darin LaHood	R-IL-16	Representative Brendan Boyle	D-PA-02
Representative Erin Houchin	R-IN-09	Representative Dwight Evans	D-PA-03
Representative Sharice Davids	D-KS-03	Representative Madeleine Dean	D-PA-04
Representative Brett Guthrie	R-KY-02	Representative Mary Scanlon	D-PA-05
Representative Andy Barr	R-KY-06	Representative Chrissy Houlahan	D-PA-06
Representative Steve Scalise	R-LA-01	Representative Matt Cartwright	D-PA-08
Representative Mike Johnson	R-LA-04	Representative Dan Meuser	R-PA-09
Representative Garret Graves	R-LA-06	Representative Lloyd Smucker	R-PA-11
Representative Richard Neal	D-MA-01	Representative Guy Reschenthaler	R-PA-14
Representative Jake Auchincloss	D-MA-04	Representative Seth Magaziner	D-RI-02
Representative Katherine Clark	D-MA-05	Representative William Timmons	R-SC-04
Representative Steven Lynch	D-MA-08	Representative Ralph Norman	R-SC-05
Representative Steny Hoyer	D-MD-05	Representative Andy Ogles	R-TN-05
Representative Bill Huizenga	R-MI-04	Representative Monica De La Cruz	R-TX-15
Representative Dan Kildee	R-MI-08	Representative Jody Arrington	R-TX-19
Representative Lisa McClain	R-MI-10	Representative Roger Williams	R-TX-25

2023 House of Representative Disbursements *continued*

Name	Party-State-District
Representative Sylvia Garcia	D-TX-29
Representative Vincente Gonzalez	D-TX-34
Representative Jen Kiggans	R-VA-02
Representative Susan DelBene	D-WA-01
Representative Bryan Steil	R-WI-01
Representative Gwen Moore	D-WI-04
Representative Scott Fitzgerald	R-WI-05
Representative Carol Miller	R-WV-01

2023 Senate Disbursements

Name	Party-State
Senator Mike Crapo	R-ID
Senator Bill Cassidy	R-LA
Senator Gary Peters	D-MI
Senator Jon Tester	D-MT
Senator Ted Budd	R-NC
Senator Pete Ricketts	R-NE
Senator Maggie Hassan	D-NH
Senator Bob Menendez	D-NJ
Senator Catherine Cortez Masto	D-NV
Senator Jacky Rosen	D-NV
Senator Sherrod Brown	D-OH
Senator Bob Casey	D-PA
Senator Tim Scott	R-SC
Senator John Thune	R-SD
Senator Mike Rounds	R-SD
Senator Tammy Baldwin	D-WI
Senator John Barrasso	R-WY

2023 Caucus PACs and Trade Association PAC

Name
ACROSS THE AISLE PAC
AMERICAN SECURITIES ASSOCIATION PAC
ASPIRE PAC
BUILDING BRIDGES PAC
CHC BOLD PAC
CONGRESSIONAL BLACK CAUCUS PAC
EQUALITY PAC
HISPANIC LEADERSHIP TRUST
IAA PAC
IPA PAC
IRI PAC
MODERATE DEMOCRATS PAC
NEW DEMOCRAT COALITION ACTION FUND
SIFMA

WHO GOVERNS THE LPL PAC?

The LPL PAC is governed by a board of directors composed of LPL employees representing various business units. It's also advised by an advisor council composed of top LPL financial professionals.

2023 LPL PAC Board of Directors



A SPECIAL THANKS

Thank you to those who served on our 2023 PAC Board and Government Relations Advisor Council

Name	Title
David Jonson	Chair, Senior Vice President, Legal & Government Relations
Laurie Baker	Treasurer, Vice President, Finance, Operations, Risk
Jeffrey Buchbinder	Vice President, Business & Wealth Solutions
Pete Dorsey	Executive Vice President, Client Success
Risa Fitzgerald	Senior Vice President, Client Success
Vance Kirksey	Senior Vice President, Human Capital
Steve LaChance	Senior Vice President, Business & Wealth Solutions
Ryan McClain	Vice President, Client Success
Judy Ricketts	Executive Vice President, Finance, Operations, Risk
Rick Sheehan	Senior Vice President, Finance, Operations, Risk

2023 Government Relations Advisor Council

Name	Location
Michael Brady, Chair	Broomall, PA
Angie Vlach, Vice Chair	Olympia, WA
Ken Van Leeuwen, Founding Member	Princeton, NJ
Steve Budin	Las Vegas, NV
Don Clark	Overland Park, KS
Jamie Cox	Richmond, VA
Devin Garofalo	Midlothian, VA
Graham Green	San Francisco, CA
Steve Lank	Fort Mill, SC
Larry Leitch	Towson, MD
Lena Mandelis	Lexington, MA
Jim Parks	Ridgewood, NJ
Keri Pugh	Littleton, CO
Mark Shepherd	Winchester, MA
Tom Tye	Danville, KY
Cary Wong	Spokane, WA



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Visit <https://lplgovernmentrelations.com> or contact us at lplgovernmentrelations@lplfinancial.com



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